

Meeting Date: 04/14/15

Agenda Item

7

REQUESTED COMMISSION ACTION:

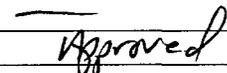
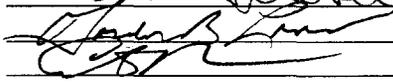
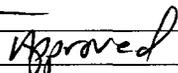
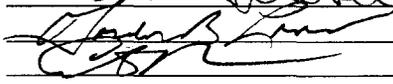
<input checked="" type="checkbox"/> Consent	<input type="checkbox"/> Ordinance	<input checked="" type="checkbox"/> Resolution	<input type="checkbox"/> Consideration/ Discussion	<input type="checkbox"/> Presentation
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SHORT TITLE A Resolution of the City Commission of the City of Pompano Beach, Florida approving and authorizing the proper City officials to execute a first amendment to the agreement for debt collection services between the City of Pompano Beach And Penn Credit Corporation; Providing an effective date.

Summary of Purpose and Why:

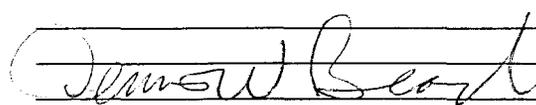
The City currently utilizes the services of Penn Credit as its collection agent for a collection of various delinquent accounts, including utilities, nuisance abatement, unsafe structure accounts, code compliance, stalls and parking citations. Staff is recommending that the City approve and authorize the execution of a first amendment to the Agreement to extend the contract for one year. Please refer to Finance Dept. Memorandum #15-54 for additional information.

- (1) Origin of request for this action: Finance Department
- (2) Primary staff contact: Suzette Sibble, Finance Director Ext. 4680
- (3) Expiration of contract, if applicable: 1 year from execution, with 3 additional 1 year options
- (4) Fiscal impact and source of funding: Penn assesses a 17% collection fee, on a contingent basis, for non legal referral accounts and 27% for litigation referral accounts, which is further passed on to the debtor.

DEPARTMENTAL COORDINATION	DATE	DEPARTMENTAL RECOMMENDATION	DEPARTMENTAL HEAD SIGNATURE
Finance Dept.	<u>3/23/15</u>	Approved	
City Attorney	<u>3/23/15</u>		
Budget	<u>3-24-15</u>		



City Manager



ACTION TAKEN BY COMMISSION:

<u>Ordinance</u>	<u>Resolution</u>	<u>Consideration</u>
Workshop		
1 st Reading	1 st Reading	Results: Results:
2 nd Reading		



**FINANCE DEPARTMENT
MEMORANDUM 15-54**

Date: March 23, 2015

To: Mayor and City Commissioners

From: Suzette Sibble, Finance Director

Via: Dennis Beach, City Manager

A handwritten signature in black ink, appearing to be "Dennis Beach", is written over the "Via" line.

Re: Recommendation to extend contract with Penn Credit Corporation

The City has worked with Penn Credit Corporation (Penn), the City's collections agent, now for seven years and has placed numerous accounts with them of varying ages. During that timeframe the City has collected approximately \$333,000 in delinquent Utilities, Nuisance Abatement, Unsafe Structure, Parking Citations, Code Compliance, and EMS Accounts (Code Compliance accounts were initially referred at the end of January 2012, Parking Citations in June 2012, and EMS transport fees in September 2014). Collection percentages range from 0% to 30% for the seven (7) year term, depending on the type of account placed, which is impacted by the age of some of the accounts, the account owner, as well as the continued impacts of the economic downturn and the ability of some subset of debtors ability to satisfy their obligation to the City at this time. The arrangement with Penn continues to be on a purely contingent basis, meaning that they do not get compensated for their services unless they are successful in collecting on the City's obligations. More importantly, their collection fee is added to the value of the City's obligations and that total sum is attempted to be collected by Penn. That being said, based on due diligence performed by the Finance Department their collection fee (17% for non-litigation accounts and 27% for accounts elevated to litigation status) continues to be at the low end of the scale compared to other providers. It is also unusual for a collection agency to agree to a purely contingent, add-on fee relationship. As such, staff recommends a continued relationship with Penn. Please refer to the Penn Credit Analysis Report at **Attachment A** for addition information.

Payment Analysis and Review
March 2015

Penn Credit

www.penncredit.com

800.800.3328

Respectfully submitted to:

City of Pompano Beach
100 West Atlantic Boulevard
Pompano Beach, FL 33060

City of Pompano Beach Global (GL1462)

Total dollars collected for the City increased from 2013 to 2014 with recoveries of \$68,936.86 in 2014 as compared to \$66,648.90 in 2013. Per our agreement with the City, Penn Credit continues to add our collection fee to the amount owed the City, thus enabling the City to use Penn Credit's services at zero cost.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report

Report Date: 3/9/2015

GL1462 Mth/Yr	City of Pompano Beach # Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars
08/2009	246	\$95,675.43	\$14,588.20	\$290.17	\$53,646.93	\$7,245.43	\$42,028.50	34.71%	\$20,194.87
09/2009	23	\$20,312.42	\$6,840.02	\$772.69	\$5,022.64	\$0.00	\$15,289.78	44.74%	\$8,449.76
10/2009	71	\$57,509.65	\$13,645.14	\$1,148.27	\$32,282.68	\$3,863.01	\$25,226.97	54.09%	\$7,718.82
11/2009	0	\$0.00	\$0.00	\$1,280.73	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2009	15	\$9,354.51	\$3,086.23	\$3,030.97	-\$372.33	\$728.16	\$9,726.84	31.73%	\$5,912.45
Year Total	355	\$182,852.01	\$38,159.59	\$6,522.83	\$90,579.92	\$11,836.60	\$92,272.09	41.36%	\$42,275.90
01/2010	0	\$0.00	\$0.00	\$1,692.69	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2010	71	\$29,005.57	\$3,385.23	\$8,497.18	\$18,304.65	\$4,369.47	\$10,700.92	31.63%	\$2,946.22
03/2010	0	\$0.00	\$0.00	\$3,204.02	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2010	24	\$6,292.50	\$2,043.60	\$701.78	\$848.37	\$1,636.55	\$5,444.13	37.54%	\$1,763.98
05/2010	0	\$0.00	\$0.00	\$37.26	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2010	8	\$1,632.93	\$382.57	\$0.00	\$391.59	\$0.00	\$1,241.34	30.82%	\$858.77
07/2010	238	\$33,880.52	\$1,575.18	\$2,049.63	-\$7,381.35	\$0.00	\$41,261.87	3.82%	\$39,686.69
08/2010	259	\$110,317.62	\$10,369.09	\$3,478.92	\$10,848.12	\$0.00	\$99,469.50	10.42%	\$89,100.41
09/2010	34	\$6,542.55	\$2,509.30	\$7,459.91	\$898.22	\$0.00	\$5,644.33	44.46%	\$3,135.03
10/2010	120	\$27,941.08	\$2,745.99	\$5,645.11	\$1,174.26	\$0.00	\$26,766.82	10.26%	\$24,020.83
11/2010	6	\$6,975.29	\$743.08	\$920.12	\$4,978.43	\$0.00	\$1,996.86	37.21%	\$1,253.78
Year Total	760	\$222,588.06	\$23,754.04	\$33,686.62	\$30,062.29	\$6,006.02	\$192,525.77	12.34%	\$162,765.71
01/2011	15	\$6,993.72	\$4,767.13	\$1,427.23	\$1,243.79	\$0.00	\$5,749.93	82.91%	\$982.80
02/2011	0	\$0.00	\$0.00	\$570.71	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2011	0	\$0.00	\$0.00	\$604.81	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2011	40	\$26,847.57	\$3,642.34	\$582.42	\$12,336.55	\$0.00	\$14,511.02	25.10%	\$10,868.68
05/2011	118	\$34,049.75	\$3,530.24	\$863.64	\$0.00	\$0.00	\$34,049.75	10.37%	\$30,519.51
06/2011	3	\$3,422.06	\$466.76	\$917.68	\$0.00	\$0.00	\$3,422.06	13.64%	\$2,955.30
07/2011	0	\$0.00	\$0.00	\$2,056.15	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2011	45	\$13,494.61	\$2,977.97	\$778.12	\$5,509.74	\$0.00	\$7,984.87	37.30%	\$5,006.90
09/2011	198	\$67,310.81	\$2,005.92	\$464.16	\$0.00	\$0.00	\$67,310.81	2.98%	\$65,304.89
10/2011	4	\$1,413.74	\$272.54	\$100.00	\$517.07	\$0.00	\$896.67	30.39%	\$624.13
11/2011	14	\$24,454.55	\$7,334.40	\$105.64	\$269.03	\$0.00	\$24,185.52	30.33%	\$16,851.12
12/2011	19	\$9,693.22	\$718.82	\$3,281.96	\$271.37	\$0.00	\$9,421.85	7.63%	\$8,703.03
Year Total	456	\$187,680.03	\$25,716.12	\$11,752.52	\$20,147.55	\$0.00	\$167,532.48	15.35%	\$141,816.36
01/2012	14	\$5,481,225.72	\$674.54	\$3,551.93	-\$156.67	\$0.00	\$5,481,382.39	0.01%	\$5,480,707.85
02/2012	225	\$80,304,657.07	\$82,933.65	\$1,597.06	\$25,186,848.00	\$0.00	\$55,117,809.07	0.15%	\$55,034,875.42
03/2012	185	\$61,873,472.28	\$48,998.68	\$40,305.91	\$14,626,796.50	\$0.00	\$47,246,675.78	0.10%	\$47,197,677.10
04/2012	2	\$352.41	\$214.05	\$10,870.61	\$138.26	\$0.00	\$214.15	99.95%	\$0.10
05/2012	220	\$58,426.27	\$4,170.85	\$12,649.39	\$516.92	\$0.00	\$57,909.35	7.20%	\$53,738.50
06/2012	3,930	\$240,113.02	\$15,559.10	\$16,465.14	\$4,813.21	\$206,639.67	\$235,299.81	6.61%	\$13,101.04
07/2012	105	\$46,359,470.55	\$29,454.00	\$13,999.99	\$16,038,869.50	\$0.00	\$30,320,601.05	0.10%	\$30,291,147.05
08/2012	78	\$44,155.40	\$5,722.29	\$11,085.28	\$1,312.24	\$0.00	\$42,843.16	13.36%	\$37,120.87
09/2012	11	\$6,836.16	\$1,912.08	\$6,213.57	\$0.00	\$0.00	\$6,836.16	27.97%	\$4,924.08

Review - Report

City of Pompano Beach

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Penn Credit

10/2012	0	\$0.00	\$0.00	\$8,877.55	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2012	0	\$0.00	\$0.00	\$8,492.12	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2012	216	\$144,380.52	\$19,548.98	\$2,357.83	\$0.00	\$0.00	\$144,380.52	13.54%	\$124,831.54
Year Total	4,986	\$194,513,089.40	\$209,188.22	\$136,466.38	\$55,859,137.96	\$206,639.67	\$138,653,951.44	0.15%	\$138,238,123.55
01/2013	0	\$0.00	\$0.00	\$4,455.31	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2013	1	\$1,550.25	\$0.00	\$6,836.55	\$0.00	\$0.00	\$1,550.25	0.00%	\$1,550.25
03/2013	2	\$333.45	\$292.50	\$8,161.36	\$0.00	\$0.00	\$333.45	87.72%	\$40.95
04/2013	109	\$34,765.35	\$1,420.35	\$3,807.10	\$392.03	\$0.00	\$34,373.32	4.13%	\$32,952.97
05/2013	0	\$0.00	\$0.00	\$7,335.10	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2013	0	\$0.00	\$0.00	\$2,405.46	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2013	0	\$0.00	\$0.00	\$2,766.31	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2013	83	\$39,387.65	\$642.79	\$340.95	\$3,220.82	\$0.00	\$36,166.83	1.78%	\$35,524.04
09/2013	0	\$0.00	\$0.00	\$4,992.09	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2013	204	\$87,235.75	\$2,255.01	\$10,631.90	\$10,350.27	\$0.00	\$76,885.48	2.93%	\$74,630.47
11/2013	66	\$41,070.09	\$5,721.70	\$8,953.41	\$6,508.50	\$0.00	\$34,561.59	16.56%	\$28,839.89
12/2013	0	\$0.00	\$0.00	\$5,963.36	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	465	\$204,342.54	\$10,332.35	\$66,648.90	\$20,471.62	\$0.00	\$183,870.92	5.62%	\$173,538.57
01/2014	4	\$62,337.33	\$0.00	\$7,741.99	\$0.00	\$0.00	\$62,337.33	0.00%	\$62,337.33
02/2014	308	\$117,341.56	\$8,976.89	\$2,394.21	\$196.94	\$0.00	\$117,144.62	7.66%	\$108,167.73
03/2014	10	\$3,990.00	\$201.00	\$6,693.51	\$0.00	\$0.00	\$3,990.00	5.04%	\$3,789.00
04/2014	0	\$0.00	\$0.00	\$7,905.78	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2014	0	\$0.00	\$0.00	\$10,771.45	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2014	91	\$27,439.27	\$519.86	\$8,069.28	\$92.18	\$0.00	\$27,347.09	1.90%	\$26,827.23
07/2014	0	\$0.00	\$0.00	\$1,950.40	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2014	4	\$71,089.91	\$0.00	\$1,388.56	\$0.00	\$0.00	\$71,089.91	0.00%	\$71,089.91
09/2014	851	\$794,224.10	\$6,825.52	\$4,636.90	\$3,720.60	\$0.00	\$790,503.50	0.86%	\$783,677.98
10/2014	279	\$147,603.62	\$6,098.58	\$3,804.23	\$1,801.80	\$0.00	\$145,801.82	4.18%	\$139,703.24
11/2014	0	\$0.00	\$0.00	\$5,674.18	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2014	438	\$303,748.57	\$3,999.81	\$7,906.37	\$3,498.30	\$0.00	\$300,250.27	1.33%	\$296,250.46
Year Total	1,985	\$1,527,774.36	\$26,621.66	\$68,936.86	\$9,309.82	\$0.00	\$1,518,464.54	1.75%	\$1,491,842.88
01/2015	0	\$0.00	\$0.00	\$5,451.13	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2015	51	\$46,575.36	\$0.00	\$3,985.15	\$0.00	\$0.00	\$46,575.36	0.00%	\$46,575.36
03/2015	0	\$0.00	\$0.00	\$321.59	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	51	\$46,575.36	\$0.00	\$9,757.87	\$0.00	\$0.00	\$46,575.36	0.00%	\$46,575.36
Grand Total	9,058	\$196,884,901.76	\$333,771.98	\$333,771.98	\$56,029,709.16	\$224,482.29	\$140,855,192.60	0.24%	\$140,296,938.33

Payment Analysis Report Legend

- # Referred = The number of account referred.
 - \$ Referred = The dollar amount referred.
 - Placement Collections = The dollars collected on the specific month's placement.
 - Monthly Collections = The dollars collected during the indicated month and year.
 - Total Adjustments = CRQ + STL + BKR + ADJ
 - Cancellations = Agency Cancellations
 - Collectable = \$ Referred - Adjustments
 - LIQ% = Placement Collections / Collectable
 - Active Dollars = Collectable - Placement Collections - Cancellations
- Note: all statistics are based on placement month and year. The only exception to this rule is the monthly collection column.*

City of Pompano Beach Water & Sewer (P7302)

The City places water and sewer accounts approximately three times per year. The recovery rates are within acceptable ranges comparing similar accounts from other cities for the months in which we have received placements. Penn Credit's 2014 dollars collected were slightly higher than 2013.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report

Report Date: 3/9/2015

P7302 Mth/Yr	City of Pompano Beach # Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars
08/2009	246	\$95,675.43	\$14,588.20	\$290.17	\$53,646.93	\$7,245.43	\$42,028.50	34.71%	\$20,194.87
09/2009	0	\$0.00	\$0.00	\$772.69	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2009	0	\$0.00	\$0.00	\$1,148.27	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2009	0	\$0.00	\$0.00	\$1,847.33	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	246	\$95,675.43	\$14,588.20	\$4,058.46	\$53,646.93	\$7,245.43	\$42,028.50	34.71%	\$20,194.87
01/2010	0	\$0.00	\$0.00	\$361.91	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2010	45	\$21,121.83	\$303.58	\$6,866.05	\$17,846.34	\$2,780.32	\$3,275.49	9.27%	\$191.59
03/2010	0	\$0.00	\$0.00	\$423.53	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2010	0	\$0.00	\$0.00	\$175.09	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2010	0	\$0.00	\$0.00	\$37.26	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2010	259	\$110,317.62	\$10,369.09	\$565.81	\$10,848.12	\$0.00	\$99,469.50	10.42%	\$89,100.41
09/2010	0	\$0.00	\$0.00	\$3,054.50	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2010	99	\$19,536.79	\$836.76	\$0.00	\$101.44	\$0.00	\$19,435.35	4.31%	\$18,598.59
11/2010	0	\$0.00	\$0.00	\$166.29	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	403	\$150,976.24	\$11,509.43	\$11,650.44	\$28,795.90	\$2,780.32	\$122,180.34	9.42%	\$107,890.59
01/2011	0	\$0.00	\$0.00	\$697.75	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2011	0	\$0.00	\$0.00	\$176.33	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2011	0	\$0.00	\$0.00	\$369.27	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2011	0	\$0.00	\$0.00	\$379.95	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2011	114	\$30,223.44	\$2,324.04	\$56.62	\$0.00	\$0.00	\$30,223.44	7.69%	\$27,899.40
06/2011	0	\$0.00	\$0.00	\$516.93	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2011	0	\$0.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2011	0	\$0.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2011	198	\$67,310.81	\$2,005.92	\$249.64	\$0.00	\$0.00	\$67,310.81	2.98%	\$65,304.89
10/2011	0	\$0.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2011	0	\$0.00	\$0.00	\$105.64	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2011	0	\$0.00	\$0.00	\$3,248.61	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	312	\$97,534.25	\$4,329.96	\$6,100.74	\$0.00	\$0.00	\$97,534.25	4.44%	\$93,204.29
01/2012	0	\$0.00	\$0.00	\$249.38	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2012	0	\$0.00	\$0.00	\$324.52	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2012	0	\$0.00	\$0.00	\$294.51	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2012	0	\$0.00	\$0.00	\$269.36	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2012	215	\$55,137.71	\$3,632.79	\$2,674.06	\$516.92	\$0.00	\$54,620.79	6.65%	\$50,988.00
06/2012	0	\$0.00	\$0.00	\$1,577.26	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2012	0	\$0.00	\$0.00	\$1,336.87	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2012	78	\$44,155.40	\$5,722.29	\$1,360.78	\$1,312.24	\$0.00	\$42,843.16	13.36%	\$37,120.87
09/2012	0	\$0.00	\$0.00	\$3,666.41	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2012	0	\$0.00	\$0.00	\$1,345.22	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2012	215	\$120,424.20	\$18,948.98	\$464.83	\$0.00	\$0.00	\$120,424.20	15.74%	\$101,475.22
Year Total	508	\$219,717.31	\$28,304.06	\$13,563.20	\$1,829.16	\$0.00	\$217,888.15	12.99%	\$189,584.09

Review - Report

City of Pompano Beach

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Penn Credit

01/2013	0	\$0.00	\$0.00	\$192.11	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2013	0	\$0.00	\$0.00	\$59.10	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2013	0	\$0.00	\$0.00	\$140.10	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2013	109	\$34,765.35	\$1,420.35	\$2,970.58	\$392.03	\$0.00	\$34,373.32	4.13%	\$32,952.97
05/2013	0	\$0.00	\$0.00	\$128.20	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2013	0	\$0.00	\$0.00	\$508.36	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2013	0	\$0.00	\$0.00	\$72.91	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2013	79	\$19,976.12	\$642.79	\$0.00	\$530.12	\$0.00	\$19,446.00	3.31%	\$18,803.21
10/2013	162	\$47,819.77	\$907.36	\$8,387.85	\$0.00	\$0.00	\$47,819.77	1.90%	\$46,912.41
11/2013	0	\$0.00	\$0.00	\$1,086.91	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2013	0	\$0.00	\$0.00	\$153.38	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	350	\$102,561.24	\$2,970.50	\$13,699.50	\$922.15	\$0.00	\$101,639.09	2.92%	\$98,668.59
01/2014	0	\$0.00	\$0.00	\$2,426.15	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2014	251	\$73,204.07	\$2,667.08	\$402.86	\$0.00	\$0.00	\$73,204.07	3.64%	\$70,536.99
03/2014	0	\$0.00	\$0.00	\$2,652.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2014	0	\$0.00	\$0.00	\$1,152.76	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2014	0	\$0.00	\$0.00	\$2,134.53	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2014	90	\$24,698.78	\$519.86	\$443.21	\$92.18	\$0.00	\$24,606.60	2.11%	\$24,086.74
07/2014	0	\$0.00	\$0.00	\$1,948.12	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2014	0	\$0.00	\$0.00	\$532.92	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2014	0	\$0.00	\$0.00	\$1,130.70	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2014	0	\$0.00	\$0.00	\$174.95	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2014	0	\$0.00	\$0.00	\$631.07	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2014	83	\$34,303.98	\$450.54	\$941.72	\$0.00	\$0.00	\$34,303.98	1.31%	\$33,853.44
Year Total	424	\$132,206.83	\$3,637.48	\$14,571.89	\$92.18	\$0.00	\$132,114.65	2.75%	\$128,477.17
01/2015	0	\$0.00	\$0.00	\$561.45	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2015	0	\$0.00	\$0.00	\$1,133.95	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	0	\$0.00	\$0.00	\$1,695.40	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Grand Total	2,243	\$798,671.30	\$65,339.63	\$65,339.63	\$85,286.32	\$10,025.75	\$713,384.98	9.16%	\$638,019.60

City of Pompano Beach Nuisance Abatement (P7324)

City of Pompano Beach Nuisance Abatement (P7324): Penn Credit collected over \$12,500 which is significantly above previous years. The last referral of new accounts was in February 2014, more consistent and earlier referrals will result in evenly spaced cash flow and higher recovery rates.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report

Report Date: 3/9/2015

P7324 Mth/Yr	City of Pompano Beach # Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	L/Q%	Active Dollars
09/2009	23	\$20,312.42	\$6,840.02	\$0.00	\$5,022.64	\$0.00	\$15,289.78	44.74%	\$8,449.76
10/2009	1	\$1,155.36	\$0.00	\$0.00	-\$177.28	\$0.00	\$1,332.64	0.00%	\$1,332.64
12/2009	8	\$8,108.18	\$2,568.06	\$0.00	-\$372.33	\$0.00	\$8,480.51	30.28%	\$5,912.45
Year Total	32	\$29,575.96	\$9,408.08	\$0.00	\$4,473.03	\$0.00	\$25,102.93	37.48%	\$15,694.85
02/2010	14	\$4,279.44	\$1,287.94	\$711.91	\$458.31	\$0.00	\$3,821.13	33.71%	\$2,533.19
03/2010	0	\$0.00	\$0.00	\$1,943.80	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2010	20	\$4,496.95	\$2,043.60	\$267.02	\$848.37	\$0.00	\$3,648.58	56.01%	\$1,604.98
06/2010	7	\$1,179.04	\$382.57	\$0.00	-\$62.30	\$0.00	\$1,241.34	30.82%	\$858.77
07/2010	235	\$32,316.34	\$308.80	\$521.29	-\$7,381.35	\$0.00	\$39,697.69	0.78%	\$39,388.89
08/2010	0	\$0.00	\$0.00	\$1,911.66	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2010	34	\$6,542.55	\$2,509.30	\$4,405.41	\$898.22	\$0.00	\$5,644.33	44.46%	\$3,135.03
10/2010	0	\$0.00	\$0.00	\$203.58	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	310	\$48,814.32	\$6,532.21	\$9,964.67	-\$5,238.75	\$0.00	\$54,053.07	12.08%	\$47,520.86
01/2011	7	\$1,130.65	\$203.83	\$729.48	\$926.79	\$0.00	\$203.86	99.99%	\$0.03
02/2011	0	\$0.00	\$0.00	\$394.38	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2011	24	\$4,694.68	\$1,577.50	\$202.47	\$705.21	\$0.00	\$3,989.47	39.54%	\$2,411.97
06/2011	0	\$0.00	\$0.00	\$400.75	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2011	0	\$0.00	\$0.00	\$1,241.42	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2011	45	\$13,494.61	\$2,977.97	\$678.12	\$5,509.74	\$0.00	\$7,984.87	37.30%	\$5,006.90
09/2011	0	\$0.00	\$0.00	\$214.52	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	76	\$19,319.94	\$4,759.30	\$3,861.14	\$7,141.74	\$0.00	\$12,178.20	39.08%	\$7,418.90
01/2012	5	\$994.41	\$674.54	\$487.93	-\$156.67	\$0.00	\$1,151.08	58.60%	\$476.54
03/2012	0	\$0.00	\$0.00	\$1,317.71	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2012	2	\$352.41	\$214.05	\$0.00	\$138.26	\$0.00	\$214.15	99.95%	\$0.10
05/2012	0	\$0.00	\$0.00	\$0.59	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2012	0	\$0.00	\$0.00	\$1,443.53	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2012	0	\$0.00	\$0.00	\$874.53	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2012	0	\$0.00	\$0.00	\$1,362.24	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	7	\$1,346.82	\$888.59	\$5,486.53	-\$18.41	\$0.00	\$1,365.23	65.09%	\$476.64
03/2013	0	\$0.00	\$0.00	\$236.71	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2013	0	\$0.00	\$0.00	\$278.43	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2013	0	\$0.00	\$0.00	\$244.05	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2013	66	\$41,070.09	\$5,721.70	\$0.00	\$6,508.50	\$0.00	\$34,561.59	16.56%	\$28,839.89
Year Total	66	\$41,070.09	\$5,721.70	\$759.19	\$6,508.50	\$0.00	\$34,561.59	16.56%	\$28,839.89
01/2014	0	\$0.00	\$0.00	\$315.84	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2014	57	\$44,137.49	\$6,309.81	\$0.00	\$196.94	\$0.00	\$43,940.55	14.36%	\$37,630.74
03/2014	0	\$0.00	\$0.00	\$2,555.68	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2014	0	\$0.00	\$0.00	\$419.95	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2014	0	\$0.00	\$0.00	\$1,785.99	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2014	0	\$0.00	\$0.00	\$2,535.36	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2014	0	\$0.00	\$0.00	\$2.28	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2014	0	\$0.00	\$0.00	\$343.49	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2014	0	\$0.00	\$0.00	\$788.12	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2014	0	\$0.00	\$0.00	\$2,129.06	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2014	0	\$0.00	\$0.00	\$1,672.04	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	57	\$44,137.49	\$6,309.81	\$12,547.81	\$196.94	\$0.00	\$43,940.55	14.36%	\$37,630.74
01/2015	0	\$0.00	\$0.00	\$1,000.35	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	0	\$0.00	\$0.00	\$1,000.35	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Grand Total	548	\$184,264.62	\$33,619.69	\$33,619.69	\$13,063.05	\$0.00	\$171,201.57	19.64%	\$137,581.88

City of Pompano Beach Unsafe Structures (P7342)

The recovery rates for Unsafe Structures are very good; the average is over 30% since October 2009. We have not received new referrals since October 2013.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit

Penn Credit Corporation - Payment Analysis Report

Report Date: 3/9/2015

P7342	City of Pompano Beach									
Mth/Yr	# Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars	
10/2009	70	\$56,354.29	\$13,645.14	\$0.00	\$32,459.96	\$3,863.01	\$23,894.33	57.11%	\$6,386.18	
11/2009	0	\$0.00	\$0.00	\$1,280.73	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
12/2009	7	\$1,246.33	\$518.17	\$1,183.64	\$0.00	\$728.16	\$1,246.33	41.58%	\$0.00	
Year Total	77	\$57,600.62	\$14,163.31	\$2,464.37	\$32,459.96	\$4,591.17	\$25,140.66	56.34%	\$6,386.18	
01/2010	0	\$0.00	\$0.00	\$1,330.78	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
02/2010	12	\$3,604.30	\$1,793.71	\$919.22	\$0.00	\$1,589.15	\$3,604.30	49.77%	\$221.44	
03/2010	0	\$0.00	\$0.00	\$836.69	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
04/2010	4	\$1,795.55	\$0.00	\$259.67	\$0.00	\$1,636.55	\$1,795.55	0.00%	\$159.00	
06/2010	1	\$453.89	\$0.00	\$0.00	\$453.89	\$0.00	\$0.00	NaN	\$0.00	
07/2010	3	\$1,564.18	\$1,266.38	\$1,528.34	\$0.00	\$0.00	\$1,564.18	80.96%	\$297.80	
08/2010	0	\$0.00	\$0.00	\$1,001.45	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
10/2010	11	\$5,772.08	\$1,909.23	\$5,441.53	\$930.31	\$0.00	\$4,841.77	39.43%	\$2,932.54	
11/2010	6	\$6,975.29	\$743.08	\$753.83	\$4,978.43	\$0.00	\$1,996.86	37.21%	\$1,253.78	
Year Total	37	\$20,165.29	\$5,712.40	\$12,071.51	\$6,362.63	\$3,225.70	\$13,802.66	41.39%	\$4,864.56	
01/2011	8	\$5,863.07	\$4,563.30	\$0.00	\$317.00	\$0.00	\$5,546.07	82.28%	\$982.77	
03/2011	0	\$0.00	\$0.00	\$235.54	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
04/2011	16	\$22,152.89	\$2,064.84	\$0.00	\$11,631.34	\$0.00	\$10,521.55	19.62%	\$8,456.71	
05/2011	4	\$3,826.31	\$1,206.20	\$807.02	\$0.00	\$0.00	\$3,826.31	31.52%	\$2,620.11	
06/2011	2	\$1,334.22	\$466.76	\$0.00	\$0.00	\$0.00	\$1,334.22	34.98%	\$867.46	
07/2011	0	\$0.00	\$0.00	\$714.73	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
10/2011	4	\$1,413.74	\$272.54	\$0.00	\$517.07	\$0.00	\$896.67	30.39%	\$624.13	
11/2011	14	\$24,454.55	\$7,334.40	\$0.00	\$269.03	\$0.00	\$24,185.52	30.33%	\$16,851.12	
12/2011	14	\$7,568.42	\$718.82	\$33.35	\$271.37	\$0.00	\$7,297.05	9.85%	\$6,578.23	
Year Total	62	\$66,513.20	\$16,626.86	\$1,790.64	\$13,005.81	\$0.00	\$53,607.39	31.02%	\$36,980.53	
01/2012	0	\$0.00	\$0.00	\$2,814.62	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
02/2012	0	\$0.00	\$0.00	\$272.54	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
03/2012	10	\$4,222.86	\$838.82	\$10,493.69	\$270.20	\$0.00	\$3,952.66	21.22%	\$3,113.84	
04/2012	0	\$0.00	\$0.00	\$1,601.25	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
05/2012	5	\$3,288.56	\$538.06	\$449.74	\$0.00	\$0.00	\$3,288.56	16.36%	\$2,750.50	
06/2012	0	\$0.00	\$0.00	\$466.76	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
07/2012	0	\$0.00	\$0.00	\$2,009.24	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
09/2012	11	\$6,836.16	\$1,912.08	\$271.37	\$0.00	\$0.00	\$6,836.16	27.97%	\$4,924.08	
Year Total	26	\$14,347.58	\$3,288.96	\$18,379.21	\$270.20	\$0.00	\$14,077.38	23.36%	\$10,788.42	
03/2013	0	\$0.00	\$0.00	\$534.55	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
06/2013	0	\$0.00	\$0.00	\$270.20	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
07/2013	0	\$0.00	\$0.00	\$1,333.07	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
09/2013	0	\$0.00	\$0.00	\$992.09	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
10/2013	42	\$39,415.98	\$1,347.65	\$0.00	\$10,350.27	\$0.00	\$29,065.71	4.64%	\$27,718.06	
12/2013	0	\$0.00	\$0.00	\$269.03	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
Year Total	42	\$39,415.98	\$1,347.65	\$3,398.94	\$10,350.27	\$0.00	\$29,065.71	4.64%	\$27,718.06	
05/2014	0	\$0.00	\$0.00	\$269.03	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
06/2014	0	\$0.00	\$0.00	\$308.81	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
08/2014	0	\$0.00	\$0.00	\$270.20	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
12/2014	0	\$0.00	\$0.00	\$1,689.82	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
Year Total	0	\$0.00	\$0.00	\$2,537.86	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
01/2015	0	\$0.00	\$0.00	\$496.65	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
Year Total	0	\$0.00	\$0.00	\$496.65	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
Grand Total	244	\$198,142.67	\$41,139.18	\$41,139.18	\$62,448.87	\$7,816.87	\$135,693.80	30.32%	\$88,737.75	

City of Pompano Beach Parks & Recreation (P7533)

Penn Credit has received 26 accounts since 2010 and has had limited success with recoveries of 5.6% for 2014 referrals.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report									Report Date: 3/9/2015	
P7533	City of Pompano Beach									
Mth/Yr	# Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars	
10/2010	10	\$2,632.21	\$0.00	\$0.00	\$142.51	\$0.00	\$2,489.70	0.00%	\$2,489.70	
Year Total	10	\$2,632.21	\$0.00	\$0.00	\$142.51	\$0.00	\$2,489.70	0.00%	\$2,489.70	
06/2011	1	\$2,087.84	\$0.00	\$0.00	\$0.00	\$0.00	\$2,087.84	0.00%	\$2,087.84	
12/2011	5	\$2,124.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.80	0.00%	\$2,124.80	
Year Total	6	\$4,212.64	\$0.00	\$0.00	\$0.00	\$0.00	\$4,212.64	0.00%	\$4,212.64	
02/2013	1	\$1,550.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,550.25	0.00%	\$1,550.25	
08/2013	4	\$19,411.53	\$0.00	\$0.00	\$2,690.70	\$0.00	\$16,720.83	0.00%	\$16,720.83	
Year Total	5	\$20,961.78	\$0.00	\$0.00	\$2,690.70	\$0.00	\$18,271.08	0.00%	\$18,271.08	
03/2014	4	\$864.93	\$201.00	\$0.00	\$0.00	\$0.00	\$864.93	23.24%	\$663.93	
06/2014	1	\$2,740.49	\$0.00	\$0.00	\$0.00	\$0.00	\$2,740.49	0.00%	\$2,740.49	
08/2014	0	\$0.00	\$0.00	\$201.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
Year Total	5	\$3,605.42	\$201.00	\$201.00	\$0.00	\$0.00	\$3,605.42	5.57%	\$3,404.42	
Grand Total	26	\$31,412.05	\$201.00	\$201.00	\$2,833.21	\$0.00	\$28,578.84	0.70%	\$28,377.84	

City of Pompano Beach Code Enforcement (P7758)

Penn Credit has a thorough understanding of the resolution process to settle code enforcement liens, from compliance through settlement with the special magistrate. Though Penn Credit has not received any accounts since July 2012, we recovered more than \$27,000 for the City in 2014.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report

Report Date: 3/9/2015

P7758 Mth/Yr	City of Pompano Beach # Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars
01/2012	6	\$5,448,362.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,448,362.40	0.00%	\$5,448,362.40
02/2012	225	\$80,304,657.07	\$82,933.65	\$1,000.00	\$25,186,848.00	\$0.00	\$55,117,809.07	0.15%	\$55,034,875.42
03/2012	175	\$61,869,249.42	\$48,159.86	\$28,200.00	\$14,626,526.30	\$0.00	\$47,242,723.12	0.10%	\$47,194,563.26
04/2012	0	\$0.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2012	0	\$0.00	\$0.00	\$9,525.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2012	0	\$0.00	\$0.00	\$12,649.99	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2012	105	\$46,359,470.55	\$29,454.00	\$550.00	\$16,038,869.50	\$0.00	\$30,320,601.05	0.10%	\$30,291,147.05
08/2012	0	\$0.00	\$0.00	\$8,687.65	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2012	0	\$0.00	\$0.00	\$525.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2012	0	\$0.00	\$0.00	\$8,386.15	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2012	0	\$0.00	\$0.00	\$6,363.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2012	0	\$0.00	\$0.00	\$1,600.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	511	\$193,981,739.44	\$160,547.51	\$86,486.79	\$55,852,243.80	\$0.00	\$138,129,495.64	0.12%	\$137,968,948.13
01/2013	0	\$0.00	\$0.00	\$3,976.55	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2013	0	\$0.00	\$0.00	\$6,000.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2013	0	\$0.00	\$0.00	\$7,250.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2013	0	\$0.00	\$0.00	\$713.67	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2013	0	\$0.00	\$0.00	\$6,750.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2013	0	\$0.00	\$0.00	\$1,505.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2013	0	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2013	0	\$0.00	\$0.00	\$300.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2013	0	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2013	0	\$0.00	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2013	0	\$0.00	\$0.00	\$7,866.50	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2013	0	\$0.00	\$0.00	\$5,500.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	0	\$0.00	\$0.00	\$46,861.72	\$0.00	\$0.00	\$0.00	NaN	\$0.00
01/2014	0	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2014	0	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2014	0	\$0.00	\$0.00	\$999.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2014	0	\$0.00	\$0.00	\$6,000.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2014	0	\$0.00	\$0.00	\$6,500.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2014	0	\$0.00	\$0.00	\$4,700.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2014	0	\$0.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	0	\$0.00	\$0.00	\$27,199.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Grand Total	511	\$193,981,739.44	\$160,547.51	\$160,547.51	\$55,852,243.80	\$0.00	\$138,129,495.64	0.12%	\$137,968,948.13

City of Pompano Beach Micro Enterprise Loans (P7762)

Penn Credit has referred several of these accounts to our local Attorney, Barry Balmuth, to review and potentially proceed with legal collection efforts.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report								Report Date: 3/9/2015		
P7762 City of Pompano Beach										
Mth/Yr	# Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars	
01/2012	3	\$31,868.91	\$0.00	\$0.00	\$0.00	\$0.00	\$31,868.91	0.00%	\$31,868.91	
12/2012	1	\$23,956.32	\$600.00	\$0.00	\$0.00	\$0.00	\$23,956.32	2.50%	\$23,356.32	
Year Total	4	\$55,825.23	\$600.00	\$0.00	\$0.00	\$0.00	\$55,825.23	1.07%	\$55,225.23	
02/2013	0	\$0.00	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
Year Total	0	\$0.00	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00	
01/2014	4	\$62,337.33	\$0.00	\$0.00	\$0.00	\$0.00	\$62,337.33	0.00%	\$62,337.33	
03/2014	6	\$3,125.07	\$0.00	\$0.00	\$0.00	\$0.00	\$3,125.07	0.00%	\$3,125.07	
08/2014	4	\$71,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$71,089.91	0.00%	\$71,089.91	
Year Total	14	\$136,552.31	\$0.00	\$0.00	\$0.00	\$0.00	\$136,552.31	0.00%	\$136,552.31	
Grand Total	18	\$192,377.54	\$600.00	\$600.00	\$0.00	\$0.00	\$192,377.54	0.31%	\$191,777.54	

City of Pompano Beach Parking Citations (P7818)

Penn Credit received an initial placement of legacy parking citations in June of 2012 of which we have recovered over \$15,000.00, with the recovery rate of 6.7%. This recovery rate is good for legacy files, however, the City can realize additional recoveries and higher rates if they place consistently every month.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report

Report Date: 3/9/2015

P7818 Mth/Yr	City of Pompano Beach # Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars
06/2012	3,930	\$240,113.02	\$15,559.10	\$327.60	\$4,813.21	\$206,639.67	\$235,299.81	6.61%	\$13,101.04
07/2012	0	\$0.00	\$0.00	\$9,229.35	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2012	0	\$0.00	\$0.00	\$1,036.85	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2012	0	\$0.00	\$0.00	\$388.55	\$0.00	\$0.00	\$0.00	NaN	\$0.00
10/2012	0	\$0.00	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2012	0	\$0.00	\$0.00	\$783.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2012	0	\$0.00	\$0.00	\$293.00	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	3,930	\$240,113.02	\$15,559.10	\$12,550.65	\$4,813.21	\$206,639.67	\$235,299.81	6.61%	\$13,101.04
01/2013	0	\$0.00	\$0.00	\$286.65	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2013	0	\$0.00	\$0.00	\$177.45	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2013	2	\$333.45	\$292.50	\$0.00	\$0.00	\$0.00	\$333.45	87.72%	\$40.95
04/2013	0	\$0.00	\$0.00	\$122.85	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2013	0	\$0.00	\$0.00	\$456.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2013	0	\$0.00	\$0.00	\$121.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
07/2013	0	\$0.00	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2013	0	\$0.00	\$0.00	\$40.95	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2013	0	\$0.00	\$0.00	\$40.95	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	2	\$333.45	\$292.50	\$1,329.55	\$0.00	\$0.00	\$333.45	87.72%	\$40.95
02/2014	0	\$0.00	\$0.00	\$491.35	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2014	0	\$0.00	\$0.00	\$485.93	\$0.00	\$0.00	\$0.00	NaN	\$0.00
04/2014	0	\$0.00	\$0.00	\$333.07	\$0.00	\$0.00	\$0.00	NaN	\$0.00
05/2014	0	\$0.00	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
06/2014	0	\$0.00	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
08/2014	0	\$0.00	\$0.00	\$40.95	\$0.00	\$0.00	\$0.00	NaN	\$0.00
09/2014	0	\$0.00	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
11/2014	0	\$0.00	\$0.00	\$292.50	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	0	\$0.00	\$0.00	\$1,889.50	\$0.00	\$0.00	\$0.00	NaN	\$0.00
03/2015	0	\$0.00	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	0	\$0.00	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Grand Total	3,932	\$240,446.47	\$15,851.60	\$15,851.60	\$4,813.21	\$206,639.67	\$235,633.26	6.73%	\$13,141.99

City of Pompano Beach EMS Citations (P8351)

Penn Credit began collecting EMS delinquencies for the City in September 2014. We recovered nearly \$10,000.00 in 2014 and the recovery rate is within acceptable ranges when comparing similar accounts from other cities in Florida.

Please refer to the Payment Analysis Report provided on the following page.

Penn Credit Corporation - Payment Analysis Report

Report Date: 3/9/2015

P8351 Mth/Yr	City of Pompano Beach # Referred	\$ Referred	Placement Collections	Monthly Collections	Total Adjustments	Cancellations	\$ Collectable	LIQ%	Active Dollars
09/2014	851	\$794,224.10	\$6,825.52	\$924.30	\$3,720.60	\$0.00	\$790,503.50	0.86%	\$783,677.98
10/2014	279	\$147,603.62	\$6,098.58	\$2,841.16	\$1,801.80	\$0.00	\$145,801.82	4.18%	\$139,703.24
11/2014	0	\$0.00	\$0.00	\$2,621.55	\$0.00	\$0.00	\$0.00	NaN	\$0.00
12/2014	355	\$269,444.59	\$3,549.27	\$3,602.79	\$3,498.30	\$0.00	\$265,946.29	1.33%	\$262,397.02
Year Total	1,485	\$1,211,272.31	\$16,473.37	\$9,989.80	\$9,020.70	\$0.00	\$1,202,251.61	1.37%	\$1,185,778.24
01/2015	0	\$0.00	\$0.00	\$3,392.68	\$0.00	\$0.00	\$0.00	NaN	\$0.00
02/2015	51	\$46,575.36	\$0.00	\$2,851.20	\$0.00	\$0.00	\$46,575.36	0.00%	\$46,575.36
03/2015	0	\$0.00	\$0.00	\$239.69	\$0.00	\$0.00	\$0.00	NaN	\$0.00
Year Total	51	\$46,575.36	\$0.00	\$6,483.57	\$0.00	\$0.00	\$46,575.36	0.00%	\$46,575.36
Grand Total	1,536	\$1,257,847.67	\$16,473.37	\$16,473.37	\$9,020.70	\$0.00	\$1,248,826.97	1.32%	\$1,232,353.60



City Attorney's Communication #2015-717
March 16, 2015

TO: Suzette Sibble, Finance Director

FROM: Jill R. Mesojedec, FRP, Paralegal

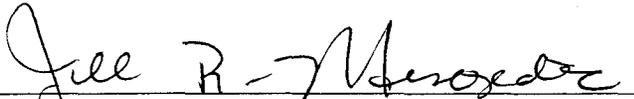
VIA: Gordon B. Linn, City Attorney 

RE: Resolution and First Amendment – Penn Credit Corporation

As requested in your memorandum of March 5, 2015, Finance Department Memorandum 15-47, the above-referenced Agreement has been prepared and is attached at this time along with the appropriate Resolution captioned as follows:

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA, APPROVING AND AUTHORIZING THE PROPER CITY OFFICIALS TO EXECUTE A FIRST AMENDMENT BETWEEN THE CITY OF POMPANO BEACH AND PENN CREDIT CORPORATION RELATING TO SPECIALIZED DEBT COLLECTION SERVICES; PROVIDING AN EFFECTIVE DATE.

Please feel free to contact me if I may be of further assistance


JILL R. MESOJEDEC

/jrm
l:cor/finance/2015-717

Attachments

RESOLUTION NO. 2015-_____

CITY OF POMPANO BEACH
Broward County, Florida

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA, APPROVING AND AUTHORIZING THE PROPER CITY OFFICIALS TO EXECUTE A FIRST AMENDMENT BETWEEN THE CITY OF POMPANO BEACH AND PENN CREDIT CORPORATION RELATING TO SPECIALIZED DEBT COLLECTION SERVICES; PROVIDING AN EFFECTIVE DATE.

BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA:

SECTION 1. That a First Amendment between the City of Pompano Beach and Penn Credit Corporation, relating to specialized debt collection services, a copy of which Amendment is attached hereto and incorporated by reference as if set forth in full, is hereby approved.

SECTION 2. That the proper City officials are hereby authorized to execute said Amendment between the City of Pompano Beach and Penn Credit Corporation.

SECTION 3. This Resolution shall become effective upon passage.

PASSED AND ADOPTED this _____ day of _____, 2015.

LAMAR FISHER, MAYOR

ATTEST:

ASCELETA HAMMOND, CITY CLERK

GBL/jrm
3/16/15
l:reso/2015-264

FIRST AMENDMENT

THIS IS A FIRST AMENDMENT TO THE AGREEMENT dated the _____ day of

_____, 2015, between:

CITY OF POMPANO BEACH, a municipal corporation of the State of Florida, whose address is 100 West Atlantic Boulevard, Pompano Beach, Florida 33060, hereinafter referred to as "CITY,"

and

PENN CREDIT CORPORATION, a Pennsylvania corporation authorized to do business in the State of Florida, and having its principal address at 916 S. 14th Street, Harrisburg, PA 17104, hereinafter referred to as "PENN."

WHEREAS, the CITY and PENN entered into an Agreement for Specialized Debt Collection Services ("Original Agreement"), adopted by Resolution No. 2014-208; and

WHEREAS, the Original Agreement and Resolution provided for a one-year term with a provision for four (4) annual renewals upon mutual agreement; and

WHEREAS, CITY and PENN desire to extend the term of the Original Agreement for an additional year;

NOW, THEREFORE, the CITY and PENN agree as follows:

1. Each "WHEREAS" clause set forth above is true and correct and herein incorporated by this reference.

2. The Original Agreement effective April 28, 2014, a copy of which is attached hereto and made a part hereof as Exhibit "A," shall remain in full force and effect except as specifically amended hereinbelow.

3. CITY and PENN hereto agree to extend the Original Agreement for one (1) additional one-year period, ending April 27, 2016.

IN WITNESS OF THE FOREGOING, the parties have set their hands and seals the day and year first above written.

"CITY":

Witnesses:

CITY OF POMPANO BEACH

By: _____
Lamar Fisher, Mayor

By: _____
Dennis W. Beach, City Manager

Attest:

Asceleta Hammond, City Clerk

(SEAL)

Approved by:

Gordon B. Linn, City Attorney

STATE OF FLORIDA
COUNTY OF BROWARD

The foregoing instrument was acknowledged before me this _____ day of _____, 2015 by **LAMAR FISHER** as Mayor, **DENNIS W. BEACH** as City Manager, and **ASCELETA HAMMOND** as City Clerk of the City of Pompano Beach, Florida, a municipal corporation, on behalf of the municipal corporation, who are personally known to me.

NOTARY'S SEAL:

NOTARY PUBLIC, STATE OF FLORIDA

(Name of Acknowledger Typed, Printed or Stamped)

Commission Number

"PENN":

Witnesses:

[Signature]
Rhetta Buegler

[Signature]
Margaret Weiser

PENN CREDIT CORPORATION

By: [Signature]
Signature

Thomas Foley
Typed, Stamped or Printed Name

COO
Title

STATE OF PENNSYLVANIA
COUNTY OF DAUPHIN

The foregoing instrument was acknowledged before me this 24th day of March, 2015 by Thomas F. Foley, Jr as COO of PENN CREDIT CORPORATION, on behalf of the corporation. He is personally known to me or who has produced _____ (type of identification) as identification.

NOTARY'S SEAL:

COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Tracy Grohman, Notary Public
City of Harrisburg, Dauphin County
My Commission Expires Aug. 30, 2016
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

[Signature]
NOTARY PUBLIC, STATE OF PENNSYLVANIA
Tracy Grohman
(Name of Acknowledger Typed, Printed or Stamped)

Commission Number

GBL/jrm
3/16/15
l:agr/finance/2015-716

RESOLUTION NO. 2014-208

CITY OF POMPANO BEACH
Broward County, Florida

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA, APPROVING AND AUTHORIZING THE PROPER CITY OFFICIALS TO EXECUTE AN AGREEMENT FOR DEBT COLLECTION SERVICES BETWEEN THE CITY OF POMPANO BEACH AND PENN CREDIT CORPORATION; PROVIDING AN EFFECTIVE DATE.

BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA:

SECTION 1. That an Agreement between the City of Pompano Beach and Penn Credit Corporation, relating to debt collection services, a copy of which Agreement is attached hereto and incorporated by reference as if set forth in full, is hereby approved.

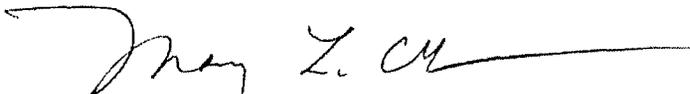
SECTION 2. That the proper City officials are hereby authorized to execute said Agreement between the City of Pompano Beach and Penn Credit Corporation.

SECTION 3. This Resolution shall become effective upon passage.

PASSED AND ADOPTED this 22nd day of April, 2014.


LAMAR FISHER, MAYOR

ATTEST:


MARY L. CHAMBERS, CITY CLERK

8/2/16

CITY OF POMPANO BEACH

Agreement

For

Specialized Debt Collection Services

with

PENN CREDIT CORPORATION



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**AGREEMENT
FOR
SPECIALIZED DEBT COLLECTION SERVICES**

THIS AGREEMENT FOR SPECIALIZED DEBT COLLECTION SERVICES made and entered into this 28th day of April, 2014, by and between:

THE CITY OF POMPANO BEACH ("CITY"), a municipal corporation of the State of Florida, whose address is 100 West Atlantic Boulevard, Pompano Beach, Florida 33060

and

PENN CREDIT CORPORATION ("PCC"), a Pennsylvania for profit corporation authorized to transact business in Florida and doing so as PENN/CENTRAL CORPORATION, whose address is 916 South 14th Street, Harrisburg, Pennsylvania 17104.

WHEREAS, the CITY requires debt collections services which PCC is capable of providing under the terms and conditions hereinafter described or referenced; and

WHEREAS, PCC is able and prepared to provide such services as CITY does hereinafter require, under the terms and conditions set forth.

NOW, THEREFORE, in consideration of those mutual promises and the terms and conditions set forth hereafter, the parties agree as follows.

**ARTICLE 1
SCOPE OF SERVICES**

PCC shall provide debt collection services for the CITY's delinquent accounts, to include, but not limited to, parking citations, utility bills, special assessments and code enforcement liens. PCC agrees to utilize the approach, activities and work products set forth in Exhibit A attached hereto and made a part hereof .

The CITY's goal is to turn over delinquent accounts within one hundred eighty (180) days from the delinquency date. PCC will have forty-five (45) days to commence working each delinquent account. If not successful in collecting the account after one hundred eighty (180) days of receipt from CITY, the delinquent account may be considered for withdrawal and returned to CITY. PCC shall not receive a collection fee on a withdrawn account unless PCC receives payment on an account within five (5) working days from the date CITY requests said account be withdrawn.

The CITY's Finance Director or designee reserves the following rights: (1) to determine which accounts are delinquent and to be turned over to PCC for collection; (2) to decide which collection techniques PCC should utilize; and (3) to take back any assigned delinquent account(s).

ARTICLE 2 TERM

This Agreement shall commence on the date it is executed by all parties and shall continue for a one (1) year period. At the end of the foregoing one (1) year period and at the CITY's sole option, this Agreement may be extended for up to four (4) additional (1) year terms upon thirty (30) days prior written notice to PCC.

ARTICLE 3 COMPENSATION AND METHOD OF PAYMENT

The City's compensation to be paid to PCC by the CITY for the services rendered hereunder shall be a seventeen percent (17%) add-on for non-legal referral accounts or a twenty-seven percent (27%) add-on for litigation referral accounts of the total amount recovered whether paid by a debtor to PCC or directly to CITY. PCC shall add the "collection fee" to the total amount owed upon receipt of the account from CITY for collection. However, should PCC negotiate a settlement with the debtor acceptable to CITY, PCC will be compensated at the foregoing rates as a percentage of the amount recovered.

ARTICLE 4 RESPONSIBILITIES OF PCC

- 4.1 The CITY agrees to provide PCC evidence of indebtedness in accordance with this Article and Article I above. PCC shall have full right and power to do in its own name and on its own behalf, all of the things that may be legally required and permissible to enforce and collect the assigned delinquent accounts and to receive payment in accordance with the terms of this Agreement.
- 4.2 PCC shall endeavor to collect all sums due and owing CITY and shall exercise its professional judgment in collecting, settling, and compromising all accounts assigned hereunder.
- 4.3 In addition to communicating in English, PCC will accommodate the CITY's Spanish, Creole and Portuguese speaking debtors by referring their accounts to PCC staff that are fully capable of communicating in their respective language(s).
- 4.4 PCC shall be responsible to maintain a cooperative and good faith attitude in all relations with CITY and shall actively foster a public image of mutual benefit to both parties. PCC shall not make any statements or take any actions detrimental to this effort.
- 4.5 PCC also agrees that any and all information PCC secures attendant to the delinquent accounts will be held in the strictest of confidence and used for the sole purpose of collections.
- 4.6 Except as otherwise provided in this Agreement, PCC shall undertake to collect all debts described in Article I. PCC shall not negotiate to reduce delinquent amounts nor offer a waiver of penalty charge(s) on any CITY account without first forwarding CITY a written request for such authority and subsequently receiving written approval from the CITY's Finance Director.
- 4.7 To ensure full payment is received on all CITY accounts, PCC agrees to calculate daily fines or accruing interest as applicable.

- 4.8 PCC agrees to abide by the following protocols when attempting to collect outstanding Code Enforcement liens assigned by CITY.
- a. For Code Enforcement cases assigned to PCC in non-compliant status, PCC will instruct debtors to arrange for a CITY Code Enforcement Inspector to inspect the subject property and document compliance prior to filing an Application For Relief with the Office of the Special Magistrate.
 - b. For Code Enforcement cases assigned to PCC in compliant status, PCC will instruct debtors to file an Application for Relief with the Office of the Special Magistrate.
 - c. PCC is authorized to negotiate a reduced fine or a payment plan with the debtor, as it relates to Code Enforcement cases, if the property has been brought into compliance; however, such agreed upon settlement amount must be approved by the City Manager or his/her designee.
- 4.9 Upon CITY's request, PCC agrees to release all right, title and interest in any delinquent City account it is assigned. PCC also agrees to cease all activities to recover the sums due and that all rights, title and interest in any such recalled debt shall thereafter remain with CITY.
- 4.10 PCC agrees to have a review of the design and operating effectiveness of its system of internal controls performed annually, by a certified independent accountant, and provide a copy of the report (Report on Controls at a Service Organization) to the City's Finance Director or designee. PCC agrees that such a report will be in accordance with the requirements of Statement on Standards for Attestation Engagements No. 16, as issued by the American Institute of Certified Public Accountants.
- 4.11 PCC agrees to comply with the Federal Trade Commission's Red Flag Rule, which implements Section 114 of the Fair and Accurate Credit Transactions Act of 2003 (Code of Federal Regulations, Title 16, Part 681.2).
- 4.12 Within ten (10) days following the end of each calendar month of the collection period, PCC shall render the gross amount recovered hereunder by check made payable to the City of Pompano Beach which shall be mailed to the attention of the CITY's Finance Director, Suzette Sibble, at 100 West Atlantic Boulevard, Pompano Beach, FL 33060 (Room 480).
- The check for such collected amounts shall be accompanied by a monthly data report in accordance with the requirements of Article 5 herein as well as an invoice for the seventeen percent (17%) non-legal referral commission or twenty-seven percent (27%) legal referral commission due PCC. Any expenditure by PCC on debts that are uncollectible for any reason is the sole responsibility of PCC and not subject to reimbursement by the CITY.
- 4.13 When required, PCC will seek authorization from the City Manager or his/her designee prior to forwarding an account (s) to an attorney for collection and, if necessary, the filing of a legal action. PCC shall advance all costs through litigation and recover said costs from the first monies collected.
- 4.14 Since the City is relying on PCC's professional recommendation as to which cases should be litigated, CITY will not be responsible for payment of any litigation costs not recovered in the litigation, such as court ordered property owner's costs, attorney's fees etc.

ARTICLE 5 RECORDS

- 5.1 PCC shall keep such records and accounts and require any and all agencies and sub-agencies to keep records and accounts as may be necessary in order to record complete and correct entries as to the

services rendered hereunder. All such records shall be available at all reasonable times for examination and audit by CITY and shall be kept for a period of three (3) years after the completion of all work to be performed pursuant to this Agreement.

Incomplete and incorrect entries in such records will be grounds for the CITY's disallowance of any fees based upon such entries as well as the termination of this Agreement.

5.2 As directed by CITY, PCC agrees to maintain separate receivable accounts on the different account types received from CITY. PCC further agrees to provide CITY separate monthly reports on each different account type in accordance with the requirements of this Article.

5.3 PCC agrees to submit monthly data reports without charge to CITY by mailing a hard copy and electronically submitting a copy in Excel. Said monthly reports shall include the following information:

a. A list of all accounts CITY has assigned PCC for collection

and

b. A list of all documents extracted from the public records related to each account assigned to PCC for collection.

The monthly reports referred to in (A) and (B) above shall, at a minimum, include the following information:

- i. Specify the account type, to wit, parking citation, utility bill, nuisance abatement, unsafe structure, code enforcement lien, etc...
- ii. The dollar amount of outstanding debts outstanding;
- ii. The dollar amount of debts collected for the month;
- iii. The dollar amount of cumulative debt collected to date;
- iv. Final disposition and justification of non-collectability;
- v. Performance Analysis Report; and
- vi. Any other information which CITY may request from time to time.

5.4 PCC shall deposit all payments into their client trust account on behalf of CITY and disburse funds monthly by check or ACH to the CITY's Finance Director, Suzette Sibble, at 100 West Atlantic Boulevard, Pompano Beach, FL 33060. A detailed statement of collections must also be provided with payment.

ARTICLE 6 MISCELLANEOUS

6.1 OWNERSHIP OF DOCUMENTS

All documents and other data provided in connection with this Agreement are and shall remain the property of CITY whether or not the services provided hereunder are fully completed.

6.2 TERMINATION

This Agreement may be terminated by either party for cause, or by CITY for convenience, upon thirty (30) days written notice from the terminating party to other party. In the event of such termination, PCC shall be paid its compensation for services performed to termination date.

In the event PCC abandons this Agreement or causes it to be terminated by CITY, PCC shall indemnify CITY against any loss pertaining to this termination. All finished or unfinished documents, data and reports prepared by PCC shall become the property of CITY and shall be delivered to CITY within five (5) calendar days.

For purposes of this Agreement, termination by City for cause includes, but is not limited to, any of the following circumstances:

- 6.2.1 PCC's failure to keep, perform and observe each and every provision of this Agreement and such failure continues for a period of more than seven (7) days after CITY's delivery of a written notice to PCC of such breach or default;
- 6.2.2 PCC's debt collection license with the State of Florida terminates for any reason;
- 6.2.3 PCC becomes insolvent;
- 6.2.4 PCC takes the benefit of any present or future insolvency statute;
- 6.2.5 PCC makes a general assignment for the benefit of creditors;
- 6.2.6 PCC files a voluntary petition in bankruptcy or a petition or answer seeking an arrangement of its reorganization or the readjustment of its indebtedness under the Federal Bankruptcy laws or under any other law or statute of the United States or any state thereof;
- 6.2.7 PCC consents to the appointment of a receiver, trustee or liquidator of all or substantially all of its property;
- 6.2.8 A petition under any present or future insolvency laws or statute is filed against PCC and such petition is not dismissed within thirty (30) days after its filing; or
- 6.2.9 Any assignment by PCC of any choice in action or debt presented to it by the CITY, any assignment of this Agreement in whole or in part, or any of PCC's rights and obligations hereunder.

PCC recognizes and agrees that in the event this Agreement terminates or expires, it will be necessary for PCC to assist the CITY and/or PCC's selected successor with an orderly transition and disposition of all CITY accounts previously assigned to it. PCC shall be paid in accordance with Article III for all collection services rendered through the date of termination and for any accounts authorized to continue beyond the date of termination during any transition period.

6.3 EQUAL OPPORTUNITY EMPLOYMENT

PCC agrees that it will not discriminate against any employee or applicant for employment for work under this Agreement because of race, color, religion, sex, age, national origin or disability. This

provision shall include, but not be limited to, the following: employment upgrading, demotion or transfer; recruitment advertising, layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeships.

6.4 PUBLIC ENTITY CRIMES ACT

Through execution of this Agreement and in accordance with Section 287.133, Florida Statutes, PCC certifies that it is not listed on the convicted vendors list maintained by the State of Florida, Department of General Services.

6.5 ASSIGNMENT

PCC shall not assign all or any portion of this Agreement without City's prior written consent and it is agreed that PCC shall seek such consent not less than thirty (30) days prior to the date of any proposed assignment.

6.6 INDEMNIFICATION OF CITY

6.6.1 PCC shall at all times indemnify, hold harmless and defend CITY, its agents, and employees from and against any claim, demand or cause of action of any kind or nature arising out of error, omission or negligent act of PCC, its agents, or employees in the performance of services under this Agreement.

6.6.2 PCC shall at all times hereafter, indemnify, hold harmless and defend CITY, its agents, and employees from and against any claim, demand or cause of action of any kind or nature arising out of any conduct or misconduct of PCC resulting from the performance of services under this Agreement for which CITY, its agents, or employees are alleged to be liable.

6.6.3 PCC acknowledges and agrees that CITY would not enter into this Agreement without this indemnification of CITY by PCC, and that CITY's entering into this Agreement shall constitute good and sufficient consideration for this indemnification. These provisions shall survive the expiration or earlier termination of this Agreement. Nothing in this Agreement shall be construed to affect in any way the CITY'S rights, privileges, and immunities as set forth in Section 768.28, Florida Statutes.

6.7 INSURANCE

PCC shall provide, pay for and maintain in force at all times during the services to be performed, such insurance, including Workers' Compensation Insurance; Liability Insurance as outlined below; and Errors and Omissions and Fiduciary Liability Insurance, with minimum coverage amounts acceptable to CITY. Such policy or policies shall be issued by United States Treasury approved companies authorized to do business in the State of Florida and having agents upon whom service of process may be made in the State of Florida.

PCC shall specifically protect CITY by naming the CITY OF POMPANO BEACH as an additional insured on the Comprehensive General Liability Insurance and Errors & Omissions and Fiduciary Liability Insurance policies hereinafter described.

PCC agrees to maintain Errors & Omissions and Fiduciary Liability Insurance that provides at least \$1 million in coverage, in addition to the following insurance requirements deemed necessary under this Agreement.

- a. Worker's Compensation Insurance covering all employees and providing benefits as required by Florida Statute, Chapter 440, regardless of the size of the company (number of employees). The Contractor further agrees to be responsible for employment, control and conduct of its employees and for any injury sustained by such employees in the course of their employment.
- b. Liability Insurance shall include the following checked types of insurance and indicated minimum policy limits.

LIMITS OF LIABILITY

Type of Insurance	Each Occurrence/Aggregate
GENERAL LIABILITY	
<i>MINIMUM \$1,000,000 OCCURRENCE/AGGREGATE</i>	
XX comprehensive form	
XX premises - operations	bodily injury
— explosion & collapse	
— hazard	property damage
— underground hazard	
— products/completed	
— operations hazard	bodily injury and
XX contractual insurance	property damage
XX broad form property	combined
— damage	
XX independent contractors	
XX personal injury	personal injury

AUTOMOBILE LIABILITY	
<i>MINIMUM \$1,000,000 OCCURRENCE/AGGREGATE</i>	
	bodily injury
	(each person)
	bodily injury
	(each accident)
XX comprehensive form	property damage
XX owned	bodily injury and
XX hired	property damage
XX non-owned	combined

EXCESS LIABILITY	
XX umbrella form	bodily injury and
— other than umbrella	property damage
	combined
	\$1,000,000.
	\$1,000,000.

PCC shall provide CITY a Certificate of Insurance or a copy of all insurance policies required under this Agreement within ten (10) days after execution of this Agreement. CITY reserves the right to require a certified copy of such policies upon request. All endorsements and certificates shall state that CITY shall be given thirty (30) days notice prior to expiration or cancellation of any and all policies required under this Agreement.

6.8 INDEPENDENT CONTRACTOR

It is expressly agreed that PCC in the performance of all work, services, and activities under this Agreement, is and shall be an independent contractor and not an employee, agent, or servant of the CITY. All persons engaged in any work, service or activity performed pursuant to this Agreement shall at all times and in all places be subject to PCC's sole direction, supervision and control.

PCC shall exercise control over the means and manner in which it and its employees perform and work, and in all manner in which it and its employees perform the work, and in all respects PCC's relationship and the relationship of its employees to the CITY shall be that of an independent contractor and not as employees or agents of the CITY.

6.9 LAWS AND REGULATIONS

It is further understood by the parties that PCC will, in carrying out its duties and responsibilities under this Agreement, abide by all applicable federal, state and local laws including, but not limited to, standards of licensing and the Fair Debt Collection Practices Act. PCC agrees to pursue only reasonable collection techniques and will not use any collection techniques which reflect adversely upon the CITY. If CITY, in its sole discretion, deems any technique utilized by PCC to be unreasonable or not in the best interest of the CITY, PCC shall cease and desist from using such techniques upon CITY's written notice.

6.10 CONTRACT ADMINISTRATOR

The CITY'S Finance Director or designee shall serve as the CITY'S Contractor Administrator during the performance of services under this Agreement.

Thomas Perrotta, VP of Collections, shall serve as PCC's Contractor Administrator during the performance of services under this Agreement.

6.11 NO CONTINGENT FEE

PCC warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for PCC, to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for PCC, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Agreement.

6.12 GOVERNING LAW AND VENUE

The Agreement shall be governed by the laws of the State of Florida, both as to interpretation and performance. Any action at law, or in equity, shall be instituted and maintained only in courts of competent jurisdiction in Broward County, Florida.

No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party or any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

6.13 ATTORNEY'S FEES

In any action brought by either party for the enforcement of the obligations of the other party, the prevailing party shall be entitled to recover reasonable attorney's fees and costs.

6.14 AUTHORITY TO ENGAGE IN BUSINESS

PCC hereby represents and warrants that it has and will continue to maintain all licenses and approvals required to conduct its business, and that it will at all times conduct its business activities in a reputable manner. Proof of such licenses and approvals shall be submitted to the CITY'S Contract Administrator or Purchasing Administrator upon request.

6.15 ENTIRE AGREEMENT

This document incorporates and includes all prior negotiations, correspondence, conversations, agreements or understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements or understandings concerning the subject matter of this Agreement that are not contained in this document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior representations or agreements whether oral or written.

It is further agreed that no modification, amendment or alteration in the terms or conditions contained herein shall be effective unless contained in a written document agreed to and executed by authorized representative for both parties.

6.16 FORCE MAJEURE

PCC shall not be held responsible for losses, delays, failure to perform or excess costs caused by events beyond the control of PCC. Such events may include, but are not limited to the following: acts of God; fire; epidemics; earthquake; flood or other natural disaster; acts of the government; riots; strikes; and war or civil disorder.

6.17 SEVERABILITY

Should any provision of this Agreement or the application of such provisions be rendered or declared invalid by a court action or by reason of any existing or subsequently enacted legislation, the remaining parts of provisions of this Agreement shall remain in full force and effect.

6.18 WAIVER

Any waiver of any breach or the covenants herein contained to be performed by Contractor shall not be deemed or considered as a continuing waiver and shall not operate to bar or prevent the City from declaring a forfeiture for any succeeding breach either of the same condition or covenant to otherwise.

6.19 NOTICES AND DEMANDS

Whenever either party desires to give notice unto the other, such notice must be in writing, sent by registered United States mail, return receipt requested, addressed to the party for whom it is intended at the place last specified; and the place for giving of notice shall remain such until it shall have been

changed by written notice in compliance with the provisions of this paragraph. For the present, the parties designate the following as the respective places for giving of notice:

For City of Pompano Beach:

Suzette Sibble, Finance Director
City of Pompano Beach (Rm 480)
100 W. Atlantic Blvd.
Pompano Beach, FL 33060
suzette.sibble@copbfl.com

With a copy to:

Fawn Powers, Assist. City Attorney
City of Pompano Beach
100 W. Atlantic Blvd.
Pompano Beach, FL 33060
Fawn.powers@copbfl.com

For PCC:

Richard S. Templin, President
Penn Credit Corporation
916 South 14th Street
Harrisburg, PA 17104
richard.templin@penncredit.com

6.20 BINDING EFFECT

The benefits and obligations imposed pursuant to this Agreement shall be binding and enforceable by and against the parties hereto as well as their administrators, successors and/or assigns.

6.21 AUTHORITY OF PCC

By execution of this Agreement, PCC does hereby certify to CITY that the officer executing this Agreement has been duly authorized by proper resolution(s) of the Board of Directors to enter into, execute and deliver this Agreement and all other documents, certificates, agreements, consents and receipts, and to take any and all other actions of any kind whatsoever in order to accomplish the purposes and undertakings of this Agreement.

6.22 APPROVALS

Whenever in the Agreement, CITY approval or approval of CITY designees shall be required for any action, said approvals shall not be unreasonably withheld.

6.23 INTERPRETATION

This Agreement shall be interpreted as drafted by both parties hereto equally and each party had the opportunity to be represented by counsel of their choice.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the date and year first above written.

"CITY"

Witnesses:

CITY OF POMPANO BEACH

Betty J. Manes

By: [Signature]
LAMAR FISHER, MAYOR

Shelley R. Bartholomew

By: [Signature]
DENNIS W. BEACH, CITY MANAGER

Attest:

[Signature]

MARY L. CHAMBERS
CITY CLERK

(SEAL)

Approved As To Form:

[Signature]

GORDON B. LINN
CITY ATTORNEY

STATE OF FLORIDA
COUNTY OF BROWARD

The foregoing instrument was acknowledged before me this 28th day of April, 2014 by **LAMAR FISHER** as Mayor, **DENNIS W. BEACH** as City Manager and **MARY L. CHAMBERS** as City Clerk of the City of Pompano Beach, Florida, a municipal corporation, on behalf of the municipal corporation, who are personally known to me.

NOTARY'S SEAL:

[Signature]
NOTARY PUBLIC, STATE OF FLORIDA

Krystal Aaron

(Name of Acknowledger Typed, Printed or Stamped)

Commission Number



KRYSTAL AARON
NOTARY PUBLIC
STATE OF FLORIDA
Comm# EE874865
Expires 2/14/2017

"PCC"

Witnesses:

Penn Credit Corporation
916 S. 14th Street
Harrisburg, PA 17104

Maryanne Kreiser

By: [Signature]
Richard S. Templin, President
Penn Credit Corporation
916 South 14th Street
Harrisburg, PA 17104

[Signature]

STATE OF PENNSYLVANIA
COUNTY OF Dauphin

The foregoing instrument was acknowledged before me this 7th day of April, 2014
by **RICHARD S. TEMPLIN** as President of PENN CREDIT CORPORATION, who is personally known to
me or who has produced _____ as identification.

NOTARY'S SEAL:

[Signature]
NOTARY PUBLIC, STATE OF PENNSYLVANIA

Tracy Grohman
(Name of Acknowledger Typed, Printed or Stamped)

1063315
Commission Number

