

REQUESTED COMMISSION ACTION:

Consent _____ Ordinance _____ X Resolution _____ Consideration/ Discussion _____ Presentation _____

SHORT TITLE: A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA, APPROVING AN ECONOMIC INCENTIVE OFFER FOR PROJECT 762 TO ASSIST IN FUNDING 54 NEW JOBS IN POMPANO BEACH, FLORIDA; PROVIDING FOR PARTICIPATION IN THE STATE OF FLORIDA'S QUALIFIED TARGETED INDUSTRY TAX REFUND PROGRAM (QTI); PROVIDING FOR FUNDING OF \$16,200 AS THE CITY OF POMPANO BEACH'S SHARE OF LOCAL PARTICIPATION IN THE QUALIFIED TARGETED INDUSTRY TAX REFUND PROGRAM; PROVIDING FOR A FUNDING SOURCE; PROVIDING THE CITY MANAGER AUTHORIZATION TO DO ALL THINGS NECESSARY TO IMPLEMENT THE ECONOMIC INCENTIVES; PROVIDING AN EFFECTIVE DATE.

Summary of Purpose and Why:

The company, referred to under the code name "project 762," is looking to relocate its operations to Pompano Beach from Tullytown, PA and will create 54 jobs by the end of the year 2017 with an average salary of at least \$51,266 (115% of the county average wage). This project qualifies for the States Qualified Target Industry (QTI) incentive program. The City will be participating (10%) along with Enterprise Florida (80%) and Broward County (10%) in providing economic incentives. The City has signed a Letter Protecting Inducements (LPI) so the company could move forward with the lease of the property while maintaining their incentive package.

- (1) Origin of request for this action: Pierre Taschereau, Greater Ft. Lauderdale/ Broward Alliance
(2) Primary staff contact: Chris Clemens, Planner Ext. 4048
(3) Expiration of contract, if applicable: N/A
(4) Fiscal impact and source of funding: \$16,200 to be paid out over a 6 year period from the General Fund as the jobs are created and the thresholds are met and confirmed by the State.

DEPARTMENTAL COORDINATION

DATE

DEPARTMENTAL RECOMMENDATION

DEPARTMENTAL HEAD SIGNATURE

Dev. Serv. Dept.

4/28/2015

Approval

Memo #15-216

City Attorney

4/28/2015

CAC #2015-905

X Advisory Board

EDC Motion of Support (4/27/15 meeting)

X City Manager

ACTION TAKEN BY COMMISSION:

Ordinance

Resolution

Consideration

Workshop

1st Reading

1st Reading

Results:

Results:



City Attorney's Communication #2015-905
April 28, 2015

TO: Christopher J. Clemens, Planner
FROM: Gordon B. Linn, City Attorney
RE: Resolution – Project 762 Incentive Package

As requested in your memorandum of April 28, 2015, Department of Development Services Memorandum #15-216, the following form of resolution, relative to the above-referenced matter, has been prepared and is attached:

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA, APPROVING AN ECONOMIC INCENTIVE OFFER FOR PROJECT 762 TO ASSIST IN FUNDING 54 NEW JOBS IN POMPANO BEACH, FLORIDA; PROVIDING FOR PARTICIPATION IN THE STATE OF FLORIDA'S QUALIFIED TARGETED INDUSTRY TAX REFUND PROGRAM (QTI); PROVIDING FOR FUNDING OF \$16,200 AS THE CITY OF POMPANO BEACH'S SHARE OF LOCAL PARTICIPATION IN THE QUALIFIED TARGETED INDUSTRY TAX REFUND PROGRAM; PROVIDING FOR A FUNDING SOURCE; PROVIDING THE CITY MANAGER AUTHORIZATION TO DO ALL THINGS NECESSARY TO IMPLEMENT THE ECONOMIC INCENTIVES; PROVIDING AN EFFECTIVE DATE.

Please feel free to contact me if I may be of further assistance.

GORDON B. LINN

/jrm
l:cor/dev-srvc/2015-905

Attachment

RESOLUTION NO. 2015-_____

CITY OF POMPANO BEACH
Broward County, Florida

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA, APPROVING AN ECONOMIC INCENTIVE OFFER FOR PROJECT 762 TO ASSIST IN FUNDING 54 NEW JOBS IN POMPANO BEACH, FLORIDA; PROVIDING FOR PARTICIPATION IN THE STATE OF FLORIDA'S QUALIFIED TARGETED INDUSTRY TAX REFUND PROGRAM (QTI); PROVIDING FOR FUNDING OF \$16,200 AS THE CITY OF POMPANO BEACH'S SHARE OF LOCAL PARTICIPATION IN THE QUALIFIED TARGETED INDUSTRY TAX REFUND PROGRAM; PROVIDING FOR A FUNDING SOURCE; PROVIDING THE CITY MANAGER AUTHORIZATION TO DO ALL THINGS NECESSARY TO IMPLEMENT THE ECONOMIC INCENTIVES; PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City of Pompano Beach seeks to attract certain companies which will help create a strong tax base for the city, foster the city's image as an attractive business location and further the city's economic development; and

WHEREAS, Project 762 is committed to relocating its manufacturing company to the City of Pompano Beach; and

WHEREAS, Project 762 desires to create 54 high-skill/high-wage jobs paying an average salary of \$51,266; now, therefore,

BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF POMPANO BEACH, FLORIDA:

SECTION 1. The recitals contained in the preamble to this Resolution are incorporated by reference herein.

SECTION 2. Participation In The State Of Florida Qualified Targeted Industry Tax Refund Program (QTI). The City of Pompano Beach shall participate in the State of Florida Qualified Targeted Industry Tax Refund Program (QTI) in the amount of \$16,200 over a six-year period.

SECTION 3. Funding Source. The City Commission authorizes the City Manager to provide funding for the Florida Qualified Targeted Industry Refund Program from the General Administration Budget.

SECTION 4. City Manager Authorization To Do All Things Necessary To Participate In The State Of Florida Qualified Targeted Industry Tax Refund Program To Implement The Economic Incentives. The City Commission authorizes the City Manager to do all things necessary and to execute any and all documentation necessary for participation in the economic incentive programs and implement the economic incentives.

SECTION 5. This Resolution shall become effective upon passage.

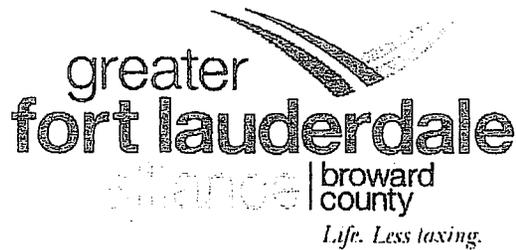
PASSED AND ADOPTED this _____ day of _____, 2015.

LAMAR FISHER, MAYOR

ATTEST:

ASCELETA HAMMOND, CITY CLERK

GBL/jrm
4/28/15
l:reso/2015-320



April 13, 2015

Christopher J. Clemens
AICP Economic Planner
City of Pompano Beach
100 West Atlantic Blvd.
Pompano Beach, FL 33060

Re: Letter of support for Project "762"

Dear Mr. Clemens,

The Greater Fort Lauderdale Alliance has the pleasure of working with the City of Pompano Beach and Enterprise Florida (EFI) on the Qualified Targeted Industry (QTI) incentive package for Project "762" - an importer, assembler, tester and distributor of fire arms.

Based on our due diligence and corresponding review of the enclosed applications, we fully recommend and support this project moving forward in the City of Pompano Beach/Broward County, Florida. For your reference we have enclosed the project's General Project Overview form (GPO), Qualified Targeted Industry (QTI) Tax Refund Attachment, W-9 form, Incentive Payout Grids and the Letter Requesting Confidentiality.

The impact of this project to the State of Florida, Broward County and the City of Pompano Beach would be significant for a number of reasons:

- Demonstrates that the City of Pompano Beach, Broward County and the State of Florida are committed to facilitating employment opportunities within new and existing industries;
- Facilitates a company that will be creating a minimum of **54 high-skill/high-wage jobs with an average wage of \$51,266** (115% of the private sector average wage in Broward County) that would not be lost to Tennessee;
- A conservatively estimated **capital investment of \$3.09MM** for initial lease, build out, purchase of manufacturing, R&D and office equipment over five (5) years.

This project represents a great opportunity to secure the relocation of an exceptional manufacturing company in Pompano Beach thereby allowing the city to compete with other markets within the State of Florida and those located in Tennessee. In addition to the direct economic impact created by the 54 new high wage/technical jobs over the next three years, a chain reaction of indirect and induced spending will add to the local, regional and State economies. As the company continues to develop, it is foreseeable that the City of Pompano Beach will experience sustained job and economic growth. As noted in the GPO, incentives will play an important role in securing this relocation within the borders of Pompano Beach.

THE ALLIANCE: PARTNERSHIP FOR ECONOMIC GROWTH

Broward County's Official Economic Development Partnership

110 E. Broward Boulevard, Suite 1990, Fort Lauderdale, FL 33301 • Phone 954-524-3113, 800-741-1420 • Fax: 954-524-3167

www.gflalliance.org

The proposed Qualified Targeted Industry (QTI) incentive is 'Performance Based' and would include support from the city, county and State. There are several factors that contribute to the incentive value, and specific requirements that the project must meet in order to qualify, these include: the average wage, industry classification and number of net new jobs being created. The City of Pompano Beach's 10% local match for Project "762" is valued at \$16,200 and we are requesting that it be placed on the May 26th City Commission's agenda.

I am hopeful that you will see the important role this project will play in our community. As you review this information, please feel free to call me if you have any questions.

Respectfully,



Pierre Taschereau, MBA, CWDP
International Client Manager
Greater Fort Lauderdale Alliance
ptaschereau@gflalliance.org
Direct : 954-627-0128

THE ALLIANCE: *PARTNERSHIP FOR ECONOMIC GROWTH*

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Project 762 Incentive Package motion

At the April 27, 2015 meeting of the Pompano Beach Economic Development Council there was a motion made stating the following:

MOTION by Paul Webb and seconded by Jack Rogerson to authorize the Chair/ Vice Chair of the Pompano Beach Economic Development Council to review the presented documents, making changes as they see fit and to execute the approval to recommend to the City Commission to accept and authorize the State of Florida's economic incentive package for "project 762." All voted in favor of the above motion.

Signed this 28th day of April, 2015.



Thomas H. DiGiorgio, Jr.
Chairperson, PBEDC



CITY MANAGERS OFFICE

Dennis Beach, City Manager

E: dennis.beach@copbfl.com | P: 954.786.4601 | F: 954.786.4504

April 28, 2015

Mr. Tim Johns
Manager, Business Development
Enterprise Florida
800 North Magnolia Ave., Suite 1100
Orlando, FL 32803

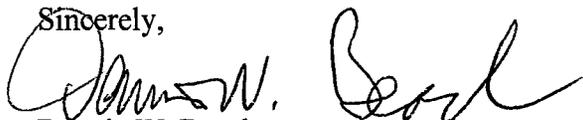
Mr. Johns:

The City of Pompano Beach is hereby requesting a Letter Preserving Inducement (LPI) concerning the Qualified Targeted Industry (QTI) Tax Refund application that has been submitted by Project 762. The project parameters include the lease of a property for the distribution of a diverse line of fire arms. The company will create a minimum of 54 new jobs with an average wage of \$51,266 and a \$3.09M capital investment. The company is currently located in Pennsylvania.

Project 762, is currently evaluating other locations in South Florida and Tennessee and in order to secure the site in Pompano Beach, all real estate transactions will need to be finalized immediately following the company's location decision due to the highly competitive marketplace. Company officials are expected to make their decision directly following the May 12, 2015 City of Pompano Beach Commission meeting, in which the City will be considering a subsequent resolution for the QTI-10% local financial support. Consequently, any delay that would impede the company's ability to initiate this before mentioned process would seriously inhibit Florida's competitive advantage to establish the project.

As noted, the local resolution of support will be reviewed by the Pompano Beach City Commission on May 12, 2015. Any assistance that you are able to provide in securing this LPI to remove the "but for" contingency for this incentive application will be of great help in securing this project for the City of Pompano Beach and Broward County.

Sincerely,



Dennis W. Beach
City Manager